

Vehicle Handover
Test Drive Coordination

Vehicle Knowledge
Vehicle Valuation / Trade-In

Customer Consultation
Financing & Negotiation

The Hero Behind Every Customer Journey

SKM Level 2

CERTIFIED SALES PROFESSIONAL

Why Choose CARSOME Academy

ENTRY REQUIREMENTS
For all Malaysian citizens aged 17 years and above

3 Certificates
- Sijil Kemahiran Malaysia
- CARSOME Academy Certificate
- CARSOME Skills Certificate

90% Successful Employment

6 Months Program

100+ Partners across Malaysia

Payment Scheme Available

BONUS SKILLS INCLUDED
- EV Knowledge
- Safety Skills
- Professional Skills

SCAN FOR A FREE CONSULTATION

CARSOME ACADEMY

CARSOME Academy is an automotive technical institute in Malaysia that offers professional education, personal development and assisted career opportunities. An accredited Sistem Latihan Dual Nasional (SLDN) training center recognised by Jabatan Pembangunan Kemahiran Malaysia (JPK).

SLDN

JABATAN PEMBANGUNAN KEMAHIRAN (JPK)
KEMENTERIAN SUMBER MANUSIA



SKM Level 2

Certificate in

SALES PROFESSIONAL

Certification:
SKM Level 2 in Certified Sales Professional

What You'll Learn:
Master pitching, securing bookings, and Hire Purchase financing.

What You Will Achieve:
Develop strong sales strategies and communication skills to close deals with confidence and maximise your earning potential.

Program Outline (NOSS CODE: TP-312-2:2014)

CU 1: Customer Services

CU 2: Competitor Benchmarking Arrangement

CU 3: New Customer Prospecting

CU 4: Vehicle Booking Processes

CU 5: Hire Purchase (HP) Processing & Insurance

CU 6: Vehicle Registration Document System Service

Program Pathway

Malaysian Student » **30%** Theory » **70%** On-Job Training » Job Placement*

CAREER PROSPECT

- Automotive Sales Consultant
- Sales Operations Specialist
- Business Development Specialist
- Automotive Customer Relationship Executive (CRM)
- Insurance & Financing Coordinator
- Digital Automotive Sales Executive

CAREER-READY MODULES

- TVET 01 — Effective Workplace Communication
- TVET 02 — Professional Interpersonal Skills
- TVET 03 — Workplace Culture & Professionalism
- TVET 04 — Workplace Safety, Health
- TVET 05 — Fundamental of EV

REFER A FRIEND & GET REWARDED*

Introduce your friends & family to CARSOME Academy and get rewarded.

*Terms and conditions apply



100+ Partners

Ingress Auto · INGRESS AUTO · CHERY · HONDA · JAECOO · PEUGEOT · PROTON · TOYOTA · SUBARU · FLUX · DTOX · HEV SOLUTION · MEGROUP · OPM · PETRONAS AutoExpert

CARSOME ACADEMY

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