

Advanced Needs Analysis
Solution-Based Selling

Customer Experience
Client Retention & Loyalty

Strategic Negotiation
Seamless Deal Closing

The Force Behind Every Great Deal

SKM Level 3

CERTIFIED SALES EXCELLENCE

Why Choose CARSOME Academy

ENTRY REQUIREMENTS
For all Malaysian citizens aged 17 years and above

3 Certificates
- Sijil Kemahiran Malaysia
- CARSOME Academy Certificate
- CARSOME Skills Certificate

90% Successful Employment

7 Months Program

100+ Partners across Malaysia

Payment Scheme Available

BONUS SKILLS INCLUDED
- EV Knowledge
- Safety Skills
- Professional Skills

SCAN FOR A FREE CONSULTATION

CARSOME ACADEMY

CARSOME Academy is an automotive technical institute in Malaysia that offers professional education, personal development and assisted career opportunities. An accredited Sistem Latihan Dual Nasional (SLDN) training center recognised by Jabatan Pembangunan Kemahiran Malaysia (JPK).

SLDN

JABATAN PEMBANGUNAN KEMAHIRAN (JPK)
KEMENTERIAN SUMBER MANUSIA



SKM Level 3

Certificate in

SALES EXCELLENCE

Certification:
SKM Level 3 in Certified Sales Excellence.

What You'll Learn:
Skills to run top-tier showrooms and create winning product bundles.

What You Will Achieve:
Develop strong management and coaching skills to lead high-performing teams, create impactful promotions and grow your presence in the local automotive market.

Program Outline (NOSS CODE: TP-312-3:2014)

CU 1: Product Bundling Activities

CU 2: Customer Retention Strategy

CU 3: Supervising Showroom Operation

CU 4: Product Sales Promotion

CU 5: Sales Coaching/Mentoring System

CU 6: Vehicle Registration Document System Service

Program Pathway

Malaysian Student » **30%** Theory » **70%** On-Job Training » Job Placement*

CAREER PROSPECT

- Automotive Sales Executive
- Business Development Executive
- Automotive Customer Relationship Executive (CRM)
- Sales Administration Executive
- Automotive Product Specialist
- Digital Automotive Sales Executive

CAREER-READY MODULES

- TVET 01 — Professional Leadership & Management
- TVET 02 — Workplace Technology & Digital Skills
- TVET 03 — Workplace Ethic & Professionalism
- TVET 04 — Implementation of Occupational Safety and Health
- TVET 05 — Fundamental of Electronic Vehicle

REFER A FRIEND & GET REWARDED*

Introduce your friends & family to CARSOME Academy and get rewarded.

*Terms and conditions apply



100+ Partners

Ingress Auto, MINI Ingress Auto, Chery, Honda, Jaecoo, Peugeot, Proton, Toyota, Subaru, Flux, DTOX, HEV Solution, MEGROUP, OPM, PETRONAS AutoExpert

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